


<b>SOLICITATION, OFFER, AND AWARD</b> <i>(Construction, Alteration, or Repair)</i>	1. SOLICITATION NUMBER  DACA67-02-R-0220	2. TYPE OF SOLICITATION  <input type="checkbox"/> SEALED BID (IFB) <input checked="" type="checkbox"/> NEGOTIATED (RFP)	3. DATE ISSUED  24 June 2002	PAGE OF PAGES  1
	<b>IMPORTANT - The "offer" section on the reverse must be fully completed by the offeror.</b>			
4. CONTRACT NUMBER  DACA67-02-C-0216	5. REQUISITION/PURCHASE REQUEST NUMBER  W68MD9-2109-6527	6. PROJECT NUMBER  PQWY90-3001R1+97-3007		
7. ISSUED BY  Seattle District, Corps of Engineers ATTN: CENWS-CT-CB-MU PO Box 3755 Seattle, WA 98124-3755	CODE  W68MD9	8. ADDRESS OFFER TO  Seattle District, Corps of Engineers PO Box 3755 ATTN: CENWS-CT-CB-MU Seattle, WA 98124-3755  HAND CARRY: Seattle District Corps of Engineers Contracting Division 4735 East Marginal Way South Seattle, WA 98134-2385		
9. FOR INFORMATION CALL 	A. NAME See Information Page inside Front Cover	B. TELEPHONE NUMBER (include area code) (NO COLLECT CALLS) See Information Page inside Front Cover		

**SOLICITATION**

**NOTE: In sealed bid solicitations "offer" and "offeror" mean "bid" and "bidder".**

10. THE GOVERNMENT REQUIRES PERFORMANCE OF THE WORK DESCRIBED IN THESE DOCUMENTS (Title, identifying number, date):

Furnish all labor, materials and equipment and perform all work for Design-Build: Add to and Alter Mission Support Center, McChord Airforce Base, Washington in accordance with the attached Contract Clauses, Special Clauses, Technical Specifications and Drawings.

1. Solicitation DACA67-02-R-0220 dated 24 Jun 02 with 7 amendments.
2. Wage Determination No: WA020001 with 13 modifications thereto.
3. Wage Determination No. WA020002 with 15 modification thereto.
4. Drawings as listed in Appendix I.

**NOTE: Award will be made pursuant to the Small Business Competitive Demonstration Program**

11. The Contractor shall begin performance within <u>10</u> calendar days and complete it within <u>*</u> calendar days after receiving <input type="checkbox"/> award, <input checked="" type="checkbox"/> notice to proceed. This performance period is <input checked="" type="checkbox"/> mandatory, <input type="checkbox"/> negotiable. (See <u>*Paragraph SC-1, 00800</u> .)	
12A. THE CONTRACTOR MUST FURNISH ANY REQUIRED PERFORMANCE PAYMENT BONDS? (If "YES," indicate within how many calendar days after award in Item 12B.) <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	12B. CALENDAR DAYS  10
13. ADDITIONAL SOLICITATION REQUIREMENTS:	
A. Sealed offers in original and See Section 0110 copies to perform the work required are due at the place specified in Item 8 by 3:00 p.m. (hour) local time <u>8 August 2002</u> (date). If this is a sealed bid solicitation, offers will be publicly opened at that time. Sealed envelope containing offers shall be marked to show the offeror's name and address, the solicitation number, and the date and time offers are due.	
B. An offer guarantee <input checked="" type="checkbox"/> is, <input type="checkbox"/> is not required.	
C. All offers are subject to the (1) work requirements, and (2) other provisions and clauses incorporated in the solicitation in full text or by reference.	
D. Offers providing less than <u>90</u> calendar days for Government acceptance after the date offers are due will not be considered and will be rejected.	

## OFFER (Must be fully completed by offeror)

14. NAME AND ADDRESS OF OFFEROR (Include ZIP Code)

DICK PACIFIC / M. KENNEDY, JV  
2300 West Sahara, Suite 950  
Las Vegas, NV 89102

15. TELEPHONE NUMBER (Include area code)

702-798-3600 Fax No.: 702-798-6718

16. REMITTANCE ADDRESS (Include only if different than Item 14)

See Item 14

ix ID No: 73-1651363 DUNS No: 114365732  
eMail: pdsheely@dickpacific.com

CODE

FACILITY CODE

17. The offeror agrees to perform the work required at the prices specified below in strict accordance with the terms of this solicitation, if this offer accepted by the Government in writing within 100 calendar days after the date offers are due. (Insert any number equal or greater than the minimum requirement stated in 13D. Failure to insert any number means the offeror accepts the minimum in Item 13D.)

AMOUNTS

See Page 00010-5 -00010-9

18. The offeror agrees to furnish any required performance and payment bonds.

## 19. ACKNOWLEDGEMENT OF AMENDMENTS

(The offeror acknowledges receipt of amendments to the solicitation - give number and date of each)

AMENDMENT NO.	0001	0002	0003	0004	0005	0006	0007			
DATE	7/18/02	7/23/02	7/30/02	8/1/02	8/2/02	8/21/02	8/22/02			

20A. NAME AND TITLE OF PERSON AUTHORIZED TO SIGN OFFER (Type or print)

Pat Sheely, General Manager, DPC  
Michael Kennedy, Executive VP, MKC

20B. SIGNATURE



20C. OFFER DATE

8/29/02

## AWARD (To be completed by Government)

21. ITEMS ACCEPTED

Base Item 0001, Optional Items 0009 and 0010

22. AMOUNT

\$12,919,000.00

23. ACCOUNTING AND APPROPRIATION DATA

See Alteration Page 00010-3

24. SUBMIT INVOICES TO ADDRESS SHOWN IN (4 copies unless otherwise specified)

ITEM  
26

26. ADMINISTERED BY

CODE

United States Army Corps of Engineers Seattle District  
Northwest Area Office  
PO Box 92146  
Tillicum WA 98492-0146

25. OTHER THAN FULL AND OPEN COMPETITION PURSUANT TO

☐ 10 U.S.C. 2304(c) ( )☐ 41 U.S.C. 253(c) ( )

27. PAYMENT WILL BE MADE BY

US Army Corps of Engineers Finance Center  
CEFC-AO-P  
5722 Integrity Drive  
Millington, TN 38054

## CONTRACTING OFFICER WILL COMPLETE ITEM 28 OR 29 AS APPLICABLE

☐ 28. NEGOTIATED AGREEMENT (Contractor is required to sign this

document and return \_\_\_\_\_ copies to the issuing office.) Contractor agrees to furnish and deliver all items or perform all work requirements identified on this form and any continuation sheets for the consideration stated in this contract. The rights and obligations of the parties to this contract shall be governed by (a) this contract award, (b) the solicitation, and (c) the clauses, representations, certifications, and specifications incorporated by reference in or attached to this contract.

☒ 29. AWARD. (Contractor is not required to sign this document.) You

offer on this solicitation is hereby accepted as to the items listed. The award consummates the contract, which consists of (a) the Government solicitation and your offer, and (b) this contract award. No further contractual document is necessary.

30A. NAME AND TITLE OF CONTRACTOR OR PERSON AUTHORIZED TO SIGN (Type or print)

31A. NAME OF CONTRACTING OFFICER (Type or print)

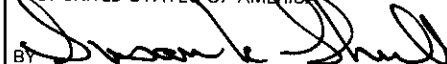
SUSAN K. SHERRELL

30B. SIGNATURE

30C. DATE

31B. UNITED STATES OF AMERICA

31C. AWARD DATE



12 Sept 02

**ALTERATIONS IN CONTRACT (FAR 52.252-4)(APR 1984)**  
**PORTIONS OF THIS CONTRACT ARE ALTERED AS FOLLOWS:**

A. The Contractor's letter, dated 5 September 2002, agreeing to incorporation of Modification No. 14, dated 08/30/2002, to General Wage Decision WA020002, Building, into the contract, with no increase to the proposed prices, is provided immediately following the pricing schedule.

B. The Contractor's letter, dated 6 September 2002, agreeing to incorporation of Modification No. 13, dated 09/06/2002, to General Wage Decision WA020001, Heavy and Highway and Modification No. 15, dated 09/06/2002, to General Wage Decision WA020002, Building, into the contract, with no increase to the proposed prices, is provided immediately following the Contractor's letter dated 5 September 2002

C. The firm's subcontracting plan is hereby incorporated into the contract and can be found immediately following the Contractor's letter dated 6 September 2002 pages 1 through 11.

D. The firm's pre-qualification proposal dated 31 May 2002 is hereby incorporated into this contract in its entirety by reference.

E. The firm's technical proposal, as listed below, is hereby incorporated by reference in its entirety into the contract:

1. Initial technical proposal dated 8 August 2002 (2 volumes)
2. Final Proposal Revision dated 29 August 2002

F. Modification No. 13, dated 09/06/2002, to General Wage Decision WA020001, Heavy and Highway, is incorporated into the contract. Modifications No. 14, dated 08/30/2002, and No. 15, dated 09/06/2002, to General Wage Decision WA020002, Building, are incorporated into the contract.

**G. ACCOUNTING AND APPROPRIATION DATA:**

57233000000 088082 3230LFC6KH32100000000 NA 35026 = \$12, 919,000.00

**END OF ALTERATIONS TO CONTRACT**

CORPORATE CERTIFICATE or CERTIFICATE FOR A JOINT VENTURE

RFP No. DACA67-02-R-0220  
Contract No. DACA67-02-C-0216

IF THE CONTRACTOR IS A CORPORATION AND/OR JOINT VENTURE, THE APPLICABLE PORTION OF THE FORM LISTED BELOW MUST BE COMPLETED. IN THE ALTERNATIVE, OTHER EVIDENCE MUST BE SUBMITTED TO SUBSTANTIATE THE AUTHORITY OF THE PERSON SIGNING THE CONTRACT. IF A CORPORATION, THE SAME OFFICER SHALL NOT EXECUTE BOTH THE CONTRACT AND THE CERTIFICATE.

CORPORATE CERTIFICATE

I, Brian J. Hedge, certify that I am the Asst. Secretary or Secretary of the corporation named as Contractor herein; that Patrick Sheely, who signed this contract on behalf of the Contractor was then Gen'l Mgr. (West) said corporation; that said contract was duly signed for and on behalf of said corporation by authority of its governing body and is within the scope of its corporate powers.

B. J. Hedge (CORPORATE  
Asst. (Secretary) SEAL)

AUTHORITY TO BIND JOINT VENTURE

This is to certify that the names and signatures of the members of the joint venture are listed below and that the persons signing the contract have authority actually to bind their firms pursuant to corporate or company rules. Each of the firms individually has full authority to enter into and execute contractual instruments on behalf of said firms with the United States of America, except as follows (state "none" or describe limitations, if any): NONE

This authority shall remain in full force and effect until such time as the revocation of authority by any cause whatsoever has been furnished in writing to, and acknowledged by, the Contracting Officer.

(Names of All Joint-Venture Firms and Names, Signatures and Titles  
of persons authorized to bind their firms in the joint venture)

FIRM NAME (typed): DICK PACIFIC CONSTRUCTION CO., LTD.

Brian J. Hedge  
NAME (typed)

B. J. Hedge  
SIGNATURE

Assistant Secretary  
TITLE (typed)

FIRM NAME (typed): \_\_\_\_\_

Patrick Sheely  
NAME (typed)

Patrick Sheely  
SIGNATURE

General Manager  
TITLE (typed)

DACA67-02-R-0220

00010-4(a)

R0001

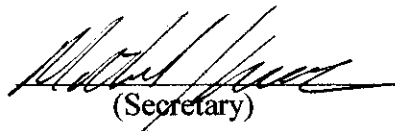
# CORPORATE CERTIFICATE or CERTIFICATE FOR A JOINT VENTURE

RFP No. DACA67-02-R-0220  
Contract No. DACA67-02-C-0216

IF THE CONTRACTOR IS A CORPORATION AND/OR JOINT VENTURE, THE APPLICATION PORTION OF THE FORM LISTED BELOW MUST BE COMPLETED. IN THE ALTERNATIVE, OTHER EVIDENCE MUST BE SUBMITTED TO SUSTANTIATE THE AUTHORITY OF THE PERSON SIGNING THE CONTRACT. IF A CORPORATION, THE SAME OFFICER SHALL NOT EXECUTE BOTH THE CONTRACT AND THE CERTIFICATE.

## CORPORATE CERTIFICATE

I, Michael Kennedy, certify that I am the Corp. Secretary of the corporation named as Contractor herein: that Michael Kennedy, who signed this contract on behalf of the Contractor was then also Ex. VP of said corporation; that said contract was duly signed for and on behalf of said corporation by authority of its governing body and is within the scope of its corporate powers.

 (CORPORATE SEAL)  
(Secretary)

## AUTHORITY TO BIND JOINT VENTURE

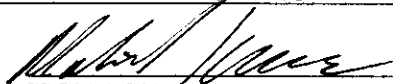
This is to certify that the names and signatures of the members of the joint venture are listed below and that the persons signing the contract have authority actually to bind their firms pursuant to corporate or company rules. Each of the firms individually has full authority to enter into and execute contractual instruments on behalf of said firms with the United States of America, except as follows (state 'none' or describe limitations, if any): NONE.

This authority shall remain in full force and effect until such time as the revocation of authority by any cause whatsoever has been furnished in writing to, and acknowledged by, the Contracting Officer.

(Names of All Joint-Venture Firms and Names, Signatures and Titles  
of persons authorized to bind their firms in the joint venture)

FIRM NAME (typed): M. KENNEDY CO. INC.

Michael Kennedy  
NAME (typed)

  
SIGNATURE

Ex. VP & Secretary  
TITLE (typed)

FIRM NAME (typed): M. KENNEDY CO. INC.

Norman L. Ream  
NAME (typed)

  
SIGNATURE

Presidnet  
TITLE (typed)

DACA67-02-R-0220

00010-4(a)

R0001

02028/r1  
Mission Support Center, Bldg.100, McChord AFB (Phase I and II)

PQWY 90-3001R1  
PQWY 97-3000

**SCHEDULE**

<u>Item No.</u>	<u>Description of Item</u>	<u>Quantity</u>	<u>Unit</u>	<u>Price</u>	<u>Amount</u>
<b><u>ADD TO AND ALTER MISSION SUPPORT CENTER (BUILDING 100), PHASE I and II</u></b>					
<b><u>MCCHORD AFB, WASHINGTON</u></b>					
<b><u>PQWY 90-3001R1 and PQWY 97-3000</u></b>					
<b>BASE ITEMS</b>					
0001	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction), and construction and equipping (including all related site work and utility work), of Mission Support Center (Bldg 100) Phase I at McChord Air Force Base, Washington, as described herein and as further required to provide for development in accordance with the Contractor's proposed design and construction schedule, except for <del>Base Items 0003 through 0005 and Optional Items 0006 through 0010</del>	1	JOB	L.S.	\$ <u>12,812,000</u>
0002	Not Used				
0003	<del>All work for As-Built Drawings in electronic format as specified, from preparation to final submittal, for base bid and any option exercised for Phase I</del> <u>Not Used</u>	1	JOB	L.S.	\$20,000
0004	<del>All work for O&amp;M Manuals, as specified, from preparation to final Submittal, for base bid and any option exercised for Phase I</del> <u>Not Used</u>	1	JOB	L.S.	\$35,000
0005	<del>All work for 1354 Data/ Installed Equipment List, as specified, from preparation to final submittal, for base bid and any option exercised for Phase I</del> <u>Not Used</u>	1	JOB	L.S.	\$15,000
<b>TOTAL BASE ITEMS</b>					\$ <u>12,812,000</u>

**OPTIONAL ITEMS FOR PHASE I**

0006	Provide all labor, professional services, materials, equipment and transportation necessary for ordering, procurement and installation of the prewired workstations for all areas constructed and paid under Base Item 0001, as specified herein	1	JOB	L.S.	\$ <u>813,000</u>
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02028/r1  
Mission Support Center, Bldg.100, McChord AFB (Phase I and II)

PQWY 90-3001R1  
PQWY 97-3000

<u>Item No.</u>	<u>Description of Item</u>	<u>Quantity</u>	<u>Unit</u>	<u>Price</u>	<u>Amount</u>
<b><u>ADD TO AND ALTER MISSION SUPPORT CENTER (BUILDING 100), PHASE I and II</u></b>					
<b><u>MCCHORD AFB, WASHINGTON</u></b>					
<b><u>PQWY 90-3001R1 and PQWY 97-3000</u></b>					
<b>OPTIONAL ITEMS FOR PHASE I (CONT.)</b>					
0007	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of Southwest wing, Levels 1,2, and 3, as specified herein.	1	JOB	L.S	\$ <u>1,696,000</u>
0008	Provide all labor, professional services, materials, equipment and transportation necessary for ordering, procurement and installation of the prewired workstations at Southwest Wing, as specified herein	1	JOB	L.S	\$ <u>249,000</u>
0009	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the North Entry Plaza and associated landscape (excluding the Canopy adjacent to the building entry and paid under Item 0010), and repositioning of the Barrack Street, as specified herein.	1	JOB	L.S.	\$ <u>42,000</u>
0010	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the canopy adjacent to the building entry at the North Entry Plaza, as specified herein.	1	JOB	L.S.	\$ <u>65,000</u>
<b>TOTAL OPTIONAL ITEMS FOR PHASE I</b>					\$ <u>2,865,000</u>
<b>TOTAL BASE AND OPTIONAL ITEMS FOR PHASE I</b>					\$ <u>15,677,000</u>
<b>OPTIONAL ITEMS FOR PHASE II</b>					
0011	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction), and construction and equipping (including all related site work and utility work), of Mission Support Center (Bldg 100) Phase II at McChord Air Force Base, Washington, as described herein and as further required to provide for development in accordance with the Contractor's proposed design and construction schedule, except for Optional Items <u>0013-0016</u> through 0025.	1	JOB	L.S.	\$ <u>11,313,000</u>
0012	Not Used				

02028/r  
Mission Support Center, Bldg.100, McChord AFB (Phase I and II)

PQWY 90-3001R1  
PQWY 97-3000

Item No.	Description of Item	Quantity	Unit	Unit Price	Amount
<b><u>ADD TO AND ALTER MISSION SUPPORT CENTER (BUILDING 100), PHASE I and II</u></b>					
<b><u>MCCHORD AFB, WASHINGTON</u></b>					
<b><u>PQWY 90-3001R1 and PQWY 97-3000</u></b>					
<b><u>OPTIONAL ITEMS FOR PHASE II (CONT.)</u></b>					
0013	All work for As-Built Drawings in electronic format as specified, from preparation to final submittal, for any option exercised for Phase II <u>Not Used</u>	4	JOB	L.S.	\$20,000
0014	All work for O&M Manuals as specified, from preparation to final submittal, for any option exercised for Phase II <u>Not Used</u>	4	JOB	L.S.	\$35,000
0015	All work for 1354 Data/Installed Equipment List as specified, from preparation to final submittal, for any option exercised for Phase II <u>Not Used</u>	4	JOB	L.S.	\$15,000
0016	Provide all labor, professional services, materials, equipment and transportation necessary for ordering, procurement and installation of the prewired workstations for all areas constructed and paid under Optional item 0011, as specified herein	1	JOB	L.S.	\$ <u>718,000</u>
0017	Provide the amount to be added to Optional Item 0007 for all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the Southwest wing, Levels 1,2, and 3, as specified herein. If Optional Item 0017 is awarded, it will be awarded together with Optional Item 0007.	1	JOB	L.S.	\$ <u>-0-</u>
0018	Provide the amount to be added to Optional Item 0008 for all labor, professional services, materials, equipment and transportation necessary for ordering, procurement and installation of the prewired workstations at Southwest Wing, as specified herein. If Optional Item 0018 is awarded, it will be awarded with Optional Item 0008.	1	JOB	L.S.	\$ <u>-0-</u>
0019	Provide the amount to be added to Optional Item 0009 for all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the North Entry Plaza and associated landscape (excluding the Canopy adjacent to the building entry and paid under Optional Item 0020) and repositioning of the Barrack Street, as specified herein. If Optional Item 0019 is awarded, it will be awarded with Optional Item 0009.	1	JOB	L.S.	\$ <u>-0-</u>



02028/r1  
Mission Support Center, Bldg.100, McChord AFB (Phase I and II)

PQWY 90-3001R1  
PQWY 97-3000

<u>Item No.</u>	<u>Description of Item</u>	<u>Quantity</u>	<u>Unit</u>	<u>Price</u>	<u>Amount</u>
<b><u>ADD TO AND ALTER MISSION SUPPORT CENTER (BUILDING 100), PHASE I and II</u></b>					
<b><u>MCCHORD AFB, WASHINGTON</u></b>					
<b><u>PQWY 90-3001R1 and PQWY 97-3000</u></b>					
<b>OPTIONAL ITEMS FOR PHASE II (CONT.)</b>					
0020	Provide the amount to be added to Optional Item 0010 for all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the Canopy adjacent to the building entry at the North Entry Plaza, as specified herein. If Optional Item 0020 is awarded, it will be awarded with Optional Item 0010.	1	JOB	L.S.	\$ <u>-0-</u>
0021	Provide all labor, professional services, materials, equipment and transportation necessary for the complete design (including professional oversight services during construction) and construction of the North Parking Lot, including the landscaping, as specified herein	1	JOB	L.S.	\$ <u>339,000</u>
0022	All work associated with the masonry cleaning of the entire building exterior, as specified herein	1	JOB	L.S.	\$ <u>311,000</u>
0023	All work for landscaping for Phase II, except for landscaping paid under items 0019 and 0021	1	JOB	L.S.	\$ <u>135,000</u>
0024	Provide all labor, professional services, materials, equipment and transportation necessary for complete design (including professional oversight services during construction) and construction of the Northeast Wing, Levels B, 1, 2, and 3, as specified herein	1	JOB	L.S.	\$ <u>670,000</u>
0025	Provide all labor, services, materials, equipment and transportation necessary for ordering, procurement, and installation of the prewired workstations at Northeast Wing, as specified herein	1	JOB	L.S.	\$ <u>137,000</u>
<b>TOTAL OPTIONAL ITEMS FOR PHASE II</b>					<b>\$ <u>13,623,000</u></b>
<b>TOTAL BASE AND OPTIONAL ITEMS</b>					<b>\$ <u>29,300,000</u></b>

02028/rl  
Mission Support Center, Bldg.100, McChord AFB (Phase I and II)

PQWY 90-3001R1  
PQWY 97-3000

**NOTE:** ~~1. The offeror shall not revise the dollar amounts established for Items 0003, 0004, 0005, 0013, 0014, and 0015.~~

~~2. No partial or total payment will be made for Items 0003, 0004, 0005, 0013, 0014, and 0015 until the as-built drawings, the O&M Manuals, and the 1354 Data/ Installed Equipment List are fully approved (A or B action).~~

**3.1. Phase I:**

- a. Optional Item 0008 may be awarded only if Optional Item 0007 is awarded.
- b. Optional Item 0010 may be awarded only if Optional Item 0009 is awarded.

**4.2. Phase II:**

- a. Optional Items ~~0013-0016~~ through 0025 may be awarded only if Optional Item 0011 is awarded.
- b. Deleted
- c. Optional Item 0018 may be awarded only if Optional Items 0007 or 0017 are awarded.
- d. Optional Item 0020 may be awarded only if Optional Items 0009 or 0019 are awarded.

**ATTENTION:**

**TOTAL AMOUNT OF FUNDS AVAILABLE FOR DESIGN AND CONSTRUCTION (except free standing furniture and prewired workstations) IS AS FOLLOWS:**

**PHASE I ....\$12,882,000**  
**PHASE II ...\$15,925,000**

**THE GOVERNMENT MAY CHOOSE TO EXCEED THIS AMOUNT.**



September 5, 2002

**U.S. ARMY, CORPS OF ENGINEERS, SEATTLE DISTRICT**  
**CENWS-CT-CT-MU**  
Attention: Patricia Ortiz  
P.O. Box 3755  
Seattle WA 98124-3755

**SUBJECT: Solicitation No. DACA67-02-R-0220**  
**Design-Build: Add to and Alter Mission Support Center**  
**Phases 1 and 2, McChord AFB, WA.**

Dear Ms. Ortiz,

We are in receipt of your letter of September 5, 2002 and Modification No. 14 dated 08/30/2002 to General Wage Decision WA020002, Building.

The Dick Pacific / M. Kennedy JV agrees to incorporate this modification to our proposal submitted on August 29, 2002 at no additional cost.

On behalf of the joint venture, we thank you for the opportunity to be considered for this project. If you should have any questions please do not hesitate to call.

Very truly yours,

**DICK PACIFIC / M. KENNEDY JV.**

A handwritten signature in black ink, reading "Patrick Sheely".

Patrick Sheely  
General Manager



September 6, 2002

**U.S. ARMY, CORPS OF ENGINEERS, SEATTLE DISTRICT  
CENWS-CT-CT-MU, ATTN: Mary Mitton / Patty Ortiz  
PO Box 3755, Seattle WA 98124-3755**

**SUBJECT: Solicitation No. DACA67-02-R-0220  
"Design-Build: Add to and Alter Mission Support Center  
Phases 1 and 2, McChord AFB, WA"  
Final Proposal Revision**

Dear Ms. Mary Mitton or Patty Ortiz,

Dick Pacific Construction and M. Kennedy Co., Inc., JV hereby acknowledge the receipt of the most recent wage determinations (WA020001 AND WA020002 – Modifications 13 and 15 respectively, dated 6 September 2002) and are pleased to confirm that no change in our proposed pricing for the subject project is required as a result of these updates.

Thank you again for your consideration. We look forward to the great work ahead!

Very truly yours,

**DICK PACIFIC CONSTRUCTION**

A handwritten signature in black ink that reads "Patrick Sheely". The signature is written in a cursive, flowing style.

Patrick Sheely  
General Manager (West)

## SMALL BUSINESS SUBCONTRACTING PLAN

DATE: Revised August 29, 2002

CONTRACTOR: **DICK PACIFIC / M. KENNEDY JV.**  
ADDRESS: 2300 WEST SAHARA, SUITE 950  
LAS VEGAS, NEVADA 89102  
PHONE NO: (702) 798-3600  
PROJECT TITLE: **ADD / ALTER MISSION SUPPORT CENTER, McCHORD AFB, WA.**  
SOLICITATION NO: **DACA67-02-R-0220**

1. In accordance with the contract clauses at 52.219-8 and 52.219-9, Dick Pacific / M. Kennedy JV submits the following Small Business Subcontracting Plan. It is intended as a means to implement Dick Pacific Construction Co., Ltd.'s internal Small Business Subcontracting Policy statement (see Attachment A). Should any discrepancies exist between this document and Attachment A, this document shall prevail.

2. Corresponding dollar values for percentages cited in paragraph 6 for the Phase I Base Item 0001 only:

- |   |                       |
|---|-----------------------|
| a. Total contract amount Base Item 0001 is:   | <u>\$ 12,812,000.</u> |
| b. Total dollars planned to be subcontracted (to all types of businesses):                                    | <u>\$ 10,839,000.</u> |
| c. Total dollars planned to be subcontracted to small business concerns (including 2d, 2e, 2f, and 2g below): | <u>\$ 7,045,000.</u>  |
| d. Total dollars planned to be subcontracted to HUBZone small business:                                       | <u>\$ 324,000.</u>    |
| e. Total dollars planned to be subcontracted to small disadvantaged business concerns:                        | <u>\$ 972,000.</u>    |
| f. Total dollars planned to be subcontracted to small woman-owned business concerns:                          | <u>\$ 542,000.</u>    |
| g. Total dollars planned to be subcontracted to veteran-owned small business concerns:                        | <u>\$ 324,000.</u>    |
| h. Total dollars planned to be subcontracted to service disabled veteran-owned small business concerns:       | <u>\$ 106,000.</u>    |

3. Corresponding dollar values for percentages cited in paragraph 6 for the Phase I Optional Line Items 006 – 0010 only:

- |   |                      |
|---|----------------------|
| a. Total contract amount Optional Items 006 – 0010 is:  | <u>\$ 2,865,000.</u> |
| b. Total dollars planned to be subcontracted (to all types of businesses):                                    | <u>\$ 2,404,000.</u> |
| c. Total dollars planned to be subcontracted to small business concerns (including 2d, 2e, 2f, and 2g below): | <u>\$ 1,562,000.</u> |
| d. Total dollars planned to be subcontracted to HUBZone small business:                                       | <u>\$ 72,000.</u>    |
| e. Total dollars planned to be subcontracted to small disadvantaged business concerns:                        | <u>\$ 216,000.</u>   |
| Total dollars planned to be subcontracted to small woman-owned business concerns:                             | <u>\$ 120,000.</u>   |
| f. Total dollars planned to be subcontracted to veteran-owned small business concerns:                        | <u>\$ 72,000.</u>    |
| g. Total dollars planned to be subcontracted to service disabled veteran-owned small business concerns:       | <u>\$ 23,000.</u>    |

4. Corresponding dollar values for percentages cited in paragraph 6 for the Phase II Optional Line Item 0011 only:

a. Total contract amount Optional Item 0011 is:	<u>\$ 11,313,000.</u>
b. Total dollars planned to be subcontracted (to all types of businesses):	<u>\$ 9,537,000.</u>
c. Total dollars planned to be subcontracted to small business concerns (including 2d, 2e, 2f, and 2g below):	<u>\$ 6,199,000</u>
d. Total dollars planned to be subcontracted to HUBZone small business:	<u>\$ 439,000.</u>
e. Total dollars planned to be subcontracted to small disadvantaged business concerns:	<u>\$ 855,000.</u>
Total dollars planned to be subcontracted to small woman-owned business concerns:	<u>\$ 477,000</u>
f. Total dollars planned to be subcontracted to veteran-owned small business concerns.	<u>\$ 285,000.</u>
g. Total dollars planned to be subcontracted to service disabled veteran-owned small business concerns.	<u>\$ 93,000.</u>

5. Corresponding dollar values for percentages cited in paragraph 6 for the Phase II Optional Line Items 0016 – 0025 only:

h. Total contract amount Optional Items 0016 – 0025 is:	<u>\$ 2,310,000.</u>
i. Total dollars planned to be subcontracted (to all types of businesses):	<u>\$ 1,947,000.</u>
j. Total dollars planned to be subcontracted to small business concerns (including 2d, 2e, 2f, and 2g below):	<u>\$ 1,266,000</u>
k. Total dollars planned to be subcontracted to HUBZone small business:	<u>\$ 90,000.</u>
l. Total dollars planned to be subcontracted to small disadvantaged business concerns:	<u>\$ 269,000.</u>
Total dollars planned to be subcontracted to small woman-owned business concerns:	<u>\$ 150,000</u>
m. Total dollars planned to be subcontracted to veteran-owned small business concerns.	<u>\$ 90,000.</u>
n. Total dollars planned to be subcontracted to service disabled veteran-owned small business concerns.	<u>\$ 29,000.</u>

6. The following percentage goals (expressed in terms of a percentage of total planned subcontracting dollars) are applicable to the contract awarded under the solicitation cited above.

- Small Business Concerns (2c divided by 2b): 65.0% of total planned subcontracting dollars under this contract will go to subcontractors who are small business concerns including 3c through 3e.
- Small HUBZone Business Concerns (2d divided by 2b): 3.0% of total planned subcontracting dollars under this contract will go to subcontractors who are HUBZone small business contractors.
- Small Disadvantaged Business Concerns (2e divided by 2b): 9.0% of total planned subcontracting dollars under this contract will go to subcontractors who are small disadvantaged individuals.
- Small Woman-Owned Business Concerns (2f divided by 2b): 5.0% of total planned subcontracting dollars under this contract will go to subcontractors who are small woman-owned businesses.
- Veteran-owned small business concerns (2g divided by 2b): 3.0% of total planned subcontracting dollars under this contract will go to subcontractors who are veteran-owned small businesses and/or service-disabled veteran-owned small business concerns.
- Service disabled veteran-owned small business concerns (2h divided by 2b): 1.0% of total planned subcontracting dollars under this contract will go to subcontractors who are service-disabled veteran-owned small business concerns.

***We believe at this time that a goal of 75% is attainable, but cannot commit at this time due to the need to confirm the small business standing of the mechanical and elevator contractor. We will commit to 65%, and will work with the ACOE Small Business Liason to achieve the stated goal of 75% for small business.***

7. The principal items or areas we will subcontract under this contract are:

- a. Of the items or areas stated in 6. the following are planned to be subcontracted to Small Businesses: ***See Attachment C***
- b. Of the items or areas stated in 6.a; the following are planned to be subcontracted to HUBZone small business concerns: ***See Attachment C***
- c. Of the items or areas stated in 6.a; the following are planned to be subcontracted to Small Disadvantaged Businesses: ***See Attachment C***
- d. Of the items or areas stated in 6.a; the following are planned to be subcontracted to Small Women-Owned Businesses: ***See Attachment C***
- e. Of the items or areas stated in 6.a; the following are planned to be subcontracted to Veteran-owned Small Businesses concerns: ***See Attachment C***
- f. Of the items or areas stated in 6.a; the following are planned to be subcontracted to service-disabled veteran-owned small business concerns: ***See Attachment C***

8. The following is a description of the method Dick Pacific / M. Kennedy JV. used to develop the subcontracting goals in paragraph 6:

At least once a year, we canvass the entire subcontractor community in each geographic region we do business in to determine the current classification of each firm. Contacts are made with minority and small business trade associations, with business development organizations, and through attendance at small and minority business procurement conferences and trade fairs to identify potential new sources. Additionally, for every solicitation, we advertise in local newspapers, trade publications and the SBA Pro/Net website for small business concerns.

In addition to maintaining a database on the small business status of all potential subcontractors and suppliers, we also attempt to track the past performance and experience of these firms as well. References are contacted for firms we have no prior experience for. Firms that are or have performed on previous projects for Dick Pacific or M. Kennedy Co. are rated via an evaluation form completed on each subcontractor's capabilities by the project staff.

Generally, as new projects come up, the selection of subcontractors is based upon a combination of their pricing, capability, past performance, references and small business classification. Technical assistance is invariably provided via assistance in estimating (providing quantities), methodology (advise on how to efficiently perform the work) and favorable payment terms. On certain projects, we have teamed with small business subcontractors who have specialized skills or experience critical to that project.

For this project, Subcontractors were selected for solicitation on the basis of their capability, both technical and financial, as well as their small business status. Proposals were received for this project and compared to internally prepared pricing. A determination was made for each portion of work as to the relative merits of self-performing the work versus subcontracting the work, and if subcontractor pricing was favorable, the relative merits of each subcontractor under evaluation.

The numbers used in our estimate form the basis of the calculation of subcontracting goals indicated in paragraph 6 and represent aggressive but realistic targets for small business participation. The project team will meet periodically during execution to assess performance relative to the plan, and to direct corrective actions wherever necessary. At all times, the goal of the project team must be to meet, if not exceed, the goals of this plan.

The major large business firms to be utilized on this project have expressed their commitment to utilize small business and their subcontracting plans will be required to extend every opportunity to small business, similar to the requirements for Dick Pacific / M. Kennedy JV.

9. Indirect costs were ( ) were not (X) used in establishing subcontracting goals.

This statement is further clarified as follows. Goals were established using direct subcontract amounts without adding a share of General Contractor indirect costs. Although Subcontractors include their own indirect costs in their subcontract amounts, these are second tier indirect costs and are considered direct costs from the General Contractor's point of view.

10. The following individual will administer Dick Pacific / M. Kennedy JV's Subcontracting Program:

Name: Faith W. Ka'upu  
Job Title: Small Business Liaison Officer  
Address: 707 Richards Street, Suite 400  
Honolulu, Hawaii 96813  
(808) 533-5000

This individual's specific duties with regard to the conduct of our firm's Subcontracting Plan will include, but will not be limited to, the following:

- a. Developing and maintaining bidders lists of small business, HUBZone small business, small disadvantaged business and women-owned small business concerns using sources such as the Small Business Administration's ProNet (<http://pro-net.sba.gov/>) Washington State Office of Minority and Women-owned Business Enterprises (<http://www.wsdot.wa.gov/omwbe/>) Minority Business Development Agency, US Department of Commerce, Local Minority Business Development Centers, Economic Development Centers, and National Center for American Indian Enterprise Development.
- b. Assuring the inclusion of small business, HUBZone small business, small disadvantaged, women-owned small business, and veteran owned small business concerns in all solicitations for products or services which they are capable of providing; and ensuring that all solicitations are structured to permit the maximum possible participation by small business concerns, veteran-owned small business concerns, service-disabled veteran-owned small business concerns, HUBZone small business concerns, small disadvantaged business concerns and women-owned small business concerns.
- c. Establishing and maintaining records of all solicitations and subcontract awards to ensure that the members of the firm who review bidders proposals documents their reasons for selecting or not selecting a bid submitted by a small business, HUBZone small business, small disadvantaged business, women-owned small business, service-disabled veteran-owned small business concerns or veteran-owned small business concern, and monitoring the firm's progress towards achievement of its percentage goals.
- d. Preparing and submitting the Subcontracting Report for Individual Contracts (SF 294) and the Summary Subcontract Report (SF 295) in accordance with instructions provided, and coordinating and preparing for all compliance reviews by Federal agencies.



- e. Attendance at DOD sponsored training programs in order to develop guidance and training to firm personnel on the policy of the federal government to aid, assist, and counsel small business under this and other government contracts.
  - f. Conducting or arranging for all other activities necessary to further the intent and attainment of the goals in the Plan to include motivational training of the firm's purchasing personnel, attendance at workshops, seminars and trade fairs conducted by or on behalf of small business concerns, HUBZone small business concerns, small disadvantaged business concerns, women-owned small business concerns, veteran-owned small business concerns; and service-disabled veteran-owned small business concerns and general cooperation with members of the small, small disadvantaged, small women-owned, and veteran owned small business concerns or their representatives.
11. The following steps will be taken to ensure that small business concerns, HUBZone small business concerns, small disadvantaged business concerns, women-owned small business concerns, service-disabled veteran-owned small business concerns and veteran-owned small business concerns receive notice of and have an equitable opportunity to compete for intended awards of subcontracts and/or purchase orders for the products and/or services describe in paragraph 4 above:
- a. Sources will be requested through SBA's ProNet system, business development organizations, minority and small business trade associations and at small, minority, veteran small business and women-owned small business procurement conferences; sources will be contacted; and bidding materials will be provided to all responding parties expressing an interest.
  - b. Internally, motivational training will be conducted to guide and encourage purchasing personnel; source lists and guides to small business, HUBZone small business, small disadvantaged, women-owned small business, service-disabled veteran-owned and veteran-owned small business concerns will be maintained and utilized by purchasing personnel while soliciting subcontracts and purchase orders; activities will be monitored to ensure sufficient time is allowed for interested bidders to prepare their proposals and to evaluate continuing compliance with the Subcontracting Plan.
  - c. For non-complex and general housekeeping supplies and services, we have not had problems awarding this work to small business. Our areas of operation include Alaska, Hawaii, Nevada, California and Micronesia, where these types of services are primarily performed by small and small disadvantaged business. As described in our policy statement, many of these requirements would be considered for a set-aside, restricted to SDB. The requirement to notify the project manager of such potential set-asides is not restricted to non-complex or general housekeeping actions, but extends to any part of the work where there is sufficient competition and no undue performance risk.
12. Past performance to the extent Dick Pacific Construction has historically been successful in establishing realistic, yet challenging, goals and achieving them is tabulated on Attachment B. As a Native American 8a Corporation, M. Kennedy Co., Inc. has not tracked small business utilization.
13. Dick Pacific / M. Kennedy JV agrees that the clause entitled "Utilization of Small Business Concerns" (Oct 2000) will be included in all subcontracts that offer further subcontracting opportunities. All subcontractors, except small business concerns, who receive subcontracts in excess of \$500,000 (\$1,000,000 in the case of construction) will be required to adopt a subcontracting plan that complies with the requirements of this clause. Such plans will be reviewed to assure that all minimum requirements of an acceptable subcontracting plan have been satisfied. The acceptability of percentage goals shall be determined on a case-by-case basis depending on the supplies/services involved, the availability of potential small business,

HUBZone small business, small disadvantaged, women-owned, service-disabled veteran-owned and veteran-owned subcontractors, and prior experience. Once approved and implemented, plans will be monitored through the submission of periodic reports and, as time and availability of funds permit, periodic visits to subcontractors facilities to review applicable records and subcontracting program progress.

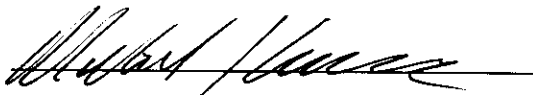
14. Dick Pacific / M. Kennedy JV agrees to submit such periodic reports and cooperate in any studies or surveys as may be required by the Contracting agency or Small Business Administration in order to determine the extent of compliance by the Offeror with the subcontracting plan and with the clause entitled "Utilization of Small Business Concerns" contained in the contract.
15. Dick Pacific / M. Kennedy JV agrees to maintain at least the following types of records to document compliance with the Subcontracting Plan:
  - a. The names of all organizations, agencies, and associations contacted for small business concerns, HUBZone small business concerns, small disadvantaged concerns, women-owned small business concerns, service-disabled veteran-owned small business concerns and veteran-owned small business concerns along with records of attendance at conferences, seminars and trade fairs where additional sources were developed.
  - b. Source lists, guides, and other data identifying small business, HUBZone small business, small disadvantaged, women-owned, service-disabled veteran-owned and veteran-owned small business subcontractors and vendors.
  - c. Records on all subcontract solicitations resulting in an award of more than \$100,000 on a contract-by-contract basis, indicating (1) whether small business concerns were solicited, and if not, why not; (2) whether HUBZone small business were solicited, and if not, why not; (3) whether small disadvantaged business concerns were solicited, and if not, why not; (4) whether small women-owned business concerns were solicited, and if not, why not; (5) whether veteran-owned small business concerns were solicited, and if not, why not; (6) whether service-disabled veteran-owned small business concerns were solicited, and if not, why not; and (7) reasons for the failure of solicited small, small disadvantaged, service-disabled veteran-owned, small women-owned and veteran-owned small business concerns to receive a subcontract award.
  - d. Records of all subcontract award data to include subcontractor's name and address, to be kept on a contract-by-contract basis.
  - e. Minutes of internal motivational and training meetings held for the guidance and encouragement of purchasing personnel, and records of all monitoring activities performed for compliance evaluation.
  - f. Copies of SF 294 and SF 295 showing date and place of filing and copies of all other reports or results of reviews conducted by the contracting agency or other interested agencies of the Federal government to monitor our compliance with this Subcontracting Plan.
16. Dick Pacific / M. Kennedy JV will submit a SF 295, Summary Subcontract Report, on Corps of Engineers projects only. The SF 295 shall be completed and distributed in accordance with the Corps of Engineers Supplemental Instructions. Dick Pacific / M. Kennedy JV will not report Corps of Engineers projects through any other Agency unless authorized by the Contracting Officer.

17. In closing, Dick Pacific / M. Kennedy JV states that it will be the policy of the Dick Pacific / M. Kennedy JV to afford every practicable opportunity for small business, HUBZone small business, small disadvantaged business, small women-owned and veteran-owned small business concerns to participate in contracts awarded to Dick Pacific / M. Kennedy JV by the Federal Government, to ensure that equitable opportunity is provided to small business, HUBZone small business, small disadvantaged business, service-disabled veteran-owned, women-owned and veteran-owned small business concerns to compete for award of subcontracts and purchase orders, and to diligently pursue the achievement of our goals of participation by small business, HUBZone small business, small disadvantaged business, women-owned and veteran-owned small businesses in the dollars available for subcontract/purchase order awards under this contract.

BY:

  
Patrick Sheely  
General Manager (West)  
**DICK PACIFIC CONSTRUCTION CO., LTD.**

BY:

  
Michael Kennedy  
Executive Vice-President  
**M. KENNEDY CO., INC.**

Date: Revised August 29, 2002

# **DICK PACIFIC CONSTRUCTION CO., LTD.**

## ***SMALL BUSINESS UTILIZATION POLICY***

**Purpose:** This document formalizes the policy of Dick Pacific Construction Co., Ltd. (DPC) which supports the utilization of small business through subcontracting and purchasing opportunities in the performance of contractual obligations with the United States Federal Government and other public sector agencies.

**Applicability:** This Policy applies to all DPC contracts with the Federal Government, and other public sector agencies.

**Background:** The U. S. Federal Government, and other public sector procurement agencies are bound by numerous laws and regulations to promote the societal goal of maintaining a robust small business economic base, and of encouraging the increased participation of small business groups in the benefits of the free market. Applicable laws and regulations include: Public Law 95-507, 103-355 and 105-135 as implemented by the Federal Acquisition Regulations, the Defense Supplement thereto, Public Law 99-661, 100-180, and 103-337.

These laws and regulations are further imposed upon large business concerns such as Dick Pacific Construction Co., Ltd. that are engaged in the business of contracting with the U. S. Federal Government.

**Policy:** It is the policy of Dick Pacific Construction Co., Ltd. to support small business programs and the utilization of small businesses in the subcontracting of services and purchasing of materials and supplies, to the maximum extent practicable and reasonable, and consistent with good business practices while ensuring maximum total quality and value to the Federal Government, other public agencies and to the U. S. taxpayers.

Further, it is the policy of Dick Pacific Construction Co., Ltd. to impose and require similar commitment to small business utilization and adherence to related applicable laws and regulations mentioned herein of all large business concerns awarded subcontracts and/or purchase orders that exceed \$500,000 (design) and \$1,000,000 (construction), and to include, at a minimum, FAR 52.219-8, "Utilization of Small Business," FAR 52.219-9, "Small Business Subcontracting Plan," and FAR 52.219-10(e)(4), "Notice of False Representations" into all subcontract and purchase order agreements.

**Effective date of this Policy:** September 2002

Dennis N. Watts  
President and CEO  
Dick Corporation

# **SMALL BUSINESS SUBCONTRACTING PLAN** **Attachment B**

DATE: Revised August 29, 2002

CONTRACTOR: **DICK PACIFIC / M. KENNEDY JV**  
PROJECT TITLE: **ADD/ALTER MISSION SUPPORT CENTER, McCHORD AFB, WA.**

*Past Performance in Implementation of Subcontracting Plans  
Completed Military Projects (past five years)*

Project	Date Compl.	Small Business Concerns		Small Disadvantaged Concerns (SDB)		Women-Owned Small Business (WOSB)		Rating of Subcontracting Plan Implementation
		Goal%	Actual%	Goal%	Actual%	Goal%	Actual%	
DB BEQ P-286 (N62742-97-C-1354)	Sept 00	35.0	42.26	15.0	24.07	5.0	7.21	Outstanding
DB BEQ P-740 (N62742-98-C-1325)	Mar 01	35.0	48.61	15.0	18.89	5.0	5.7	Outstanding
DoDEA Elementary / Middle School, Guam (N62742-99-C-1336)	June 01	76.0	70.0	19.0	29.2	6.0	10.7	Outstanding
Renovation of DFAS Building, Ford Island (N62742-96-C-1328)	July 01	62.0	64.4	15.0	42.3	3.0	9.0	N/A
Replace Oil Circuit Breakers/Pumps (N62742-92-C-1302)	June 00	100.0	75.5 * See footnote	11.8	9.2	7.6	6.3	N/A
Renovate BEQ Bldg. 1334 (N62742-96-C- 1365)	June 00	60.0	72.89	14.0	27.71	6.0	9.35	Outstanding
Repair Above Ground Fuel Tanks (N62742-95-C-1333)	Feb 00	79.9	100.0	10.3	12.5	7.0	12.7	N/A
Advanced Seal Delivery System (N62742-94-1319)	Dec 99	60.0	40.12 + See footnote	8.0	20.25	1.5	15.04	Above Average
Navy Family Housing (N62742-95-C-1360)	Oct 99	60.0	64.9	10.0	10.6	1.0	1.3	Above Average
BEQ P-142 (N62742- 95-C-1334)	Apr 99	45.1	47.5	22.6	23.59	3.3	4.19	Outstanding
Whole Barracks Renewal DPW (DACA83-98-C-0025)	Mar 01	25.0	55.04	5.0	23.61	3.0	7.38	Outstanding
Whole Barracks Renewal Ph 1E-2 (DACA83-98-C-0022)	Apr 01	33.0	55.51	5.0	18.06	3.0	11.31	N/A
Whole Barracks Renewal Ph 1C (DACA83-97-C-0032)	Apr 99	32.0	53.6	12.0	12.4	1.0	1.0	Above Average
Whole Barracks Renewal Ph 1B (DACA83-97-C-0061)	Nov 98	37.0	48.7	25.0	26.9	2.0	4.1	Above Average

## **SMALL BUSINESS SUBCONTRACTING PLAN Attachment B**

DATE: Revised August 29, 2002

CONTRACTOR: **DICK PACIFIC / M. KENNEDY JV.**  
PROJECT TITLE: **ADD/ALTER MISSION SUPPORT CENTER, McCHORD AFB, WA.**

### **FOOTNOTES:**

- \* Roscoe Moss Hawaii was originally a small business, but during the project, Beylik Drilling, a large business, purchased it.
- + Electricians, Inc., a small business, withdrew from the project at the start of construction. No small business electrical firm would agree to take on the project. With the approval of PACDIV, the project was awarded to a large business.

**It should be noted that until the past fiscal year, there have been no opportunities for VOSB, HUBZONE and HBCU & MI in Hawaii and Micronesia. Some of Dick Pacific's most recent projects have now incorporated goals for these classifications of firms.**

## SMALL BUSINESS SUBCONTRACTING PLAN Attachment C

DATE: Revised August 29, 2002

CONTRACTOR: **DICK PACIFIC / M. KENNEDY JV.**  
PROJECT TITLE: **ADD/ALTER MISSION SUPPORT CENTER, McCHORD AFB, WA.**

Firm Name	Project Responsibility	Classification	% To Be Performed
Dick Pacific / M. Kennedy JV	General Requirements, Concrete, Carpentry	LB	15%
CH Guernsey	Project Design	LB	6%
Demolition & Abatement	Nuprecon/EWR	LB	6%
Earthwork & Utilities	To Be Determined	SB	1%
Asphalt Paving	Looker & Associates	SB	1%
Landscaping	Blue Sky Landscape	SDVOSB	1%
Reinforcing Steel	To Be Determined	SB	1%
Masonry Work	Fairweather Masonry	SB	1%
Masonry Restoration	Pioneer Masonry	SB	2%
Misc. Iron Work	To Be Determined	SB	1%
Finish Carpentry	To Be Determined	SB	0%
Water Repellant Coatings	To Be Determined	SB	0%
Roofing & Sheet Metal	Lloyd Lynch Roofing	SB	3%
Skylights	To Be Determined	SB	0%
Doors & Frames	WA. Arch. Hardware	SB	1%
Windows & Glazing	Arch Window System	SB	2%
Drywall & Insulation	Sessler, Inc	SB	7%
Ceramic Tile	Unlimited Tile	SB	1%
Acoustical	To Be Determined	SB	2%
Resilient & Carpet Flooring	Fryer Knowles	SDB, WOSB HUBZone	3%
Paint & Wallcoverings	C & I Painting, Inc.	VOSB	2%
Building Specialties	To Be Determined	SB	1%
Window Coverings	American Drapery	SB	0%
Pre-Wired Work Stations	NuMark	SB	6%
Elevators	Kone	LB	1%
HVAC & Plumbing	J. P. Francis	SB	20%
Fire Sprinklers	To Be Determined	SB	2%
Electrical	Ault Electric	SB	13%
Telecommunications	Commplus Associates	WOSB	2%

**NOTE:** The percentages above do not totally correspond to the percentages in paragraph 5 of this subcontracting plan since they are based upon the total **contract** amount whereas the percentages in paragraph 5 are based upon the total **subcontract** amount.